CAPE PROJECT RESULTS   OCTOBER 0998 - SEPTEMBER 30, 0999

Item Nomenclature	Contractor Proposed Price	Estimated Software Price	Prenegotiation Position	Basis for Prenegotiation Position*	Amount Negotiated	Actual Cost (if avaialable) plus typical profit**
Sample One	$26,565	$16.000	$16.000	Software	$23,808	$14,786
Sample Two	$24,000	$22,000	$23,500	Prior Prices	$23,500	$22,750
Totals	$50,565	$38,000	$39,500		$47,308	$37,536

· **Basis for prenegotiation objective, ℮-9-, prior prices, actual costs, bottoms-up cost estimate, if not the software-generated estimate.**

To make data comparable.